

End Semester/Reappear (Semester III) Examination Dec 2022

Course: B. Pharm

Course: Leadership and Management Skills

Course Code: 40B.203

Enrollment No: _____

Full Marks: 70

Time: 3 Hrs.

Section I

1. Short Answer type questions. Answer any four.

4 x 5 = 20

- a. Describe the traits related to Leadership.
- b. Explain Managerial Skills.
- c. Explain Entrepreneurial Skills.
- d. What is the difference between ethics and values? How is ethics dependent on your value system?
- e. Discuss the importance of ethics in an organization.
- f. What is family business? Give real world example.

Section II

Long Answer type questions. Answer any three.

3 x 10 = 30

2. Define (a) Self-management (b) Team Work (c) Team Building
3. Explain the motivation for starting a business.
4. What are some of the guidelines you would adopt to ensure that you are taking the right action in case of a dilemma?
5. Explain how one can transform challenges into opportunities.
6. Discuss the role of effective leadership in effective scenario.

Section III

Application based questions. Answer any one.

1 x 20 = 20

7. Define Self-Actualisation and briefly describe the traits that one may have at that stage.
8. Leadership plays vital role in an organization. Substantiate the statement with examples from industry.
9. a. "Managing oneself is a Skill". Discuss. Relate the statement with your real life experience.
b. Explain in detail: 360° feedback from fine tune leadership approach.
